

KUKA

Preliminary figures Financial year 2007

Conference Call | February 7, 2008



Highlights Preliminary Figures 2007

- Focusing completed, profitable growth initiated
- EBIT margin of 5.5 percent (operating margin 4.9 percent) significantly up from prior year
- Equity ratio of around 26 percent reflects sound financial and balance sheet structure (previous year 11.8 percent)



KUKA Group: Preliminary Figures 2007

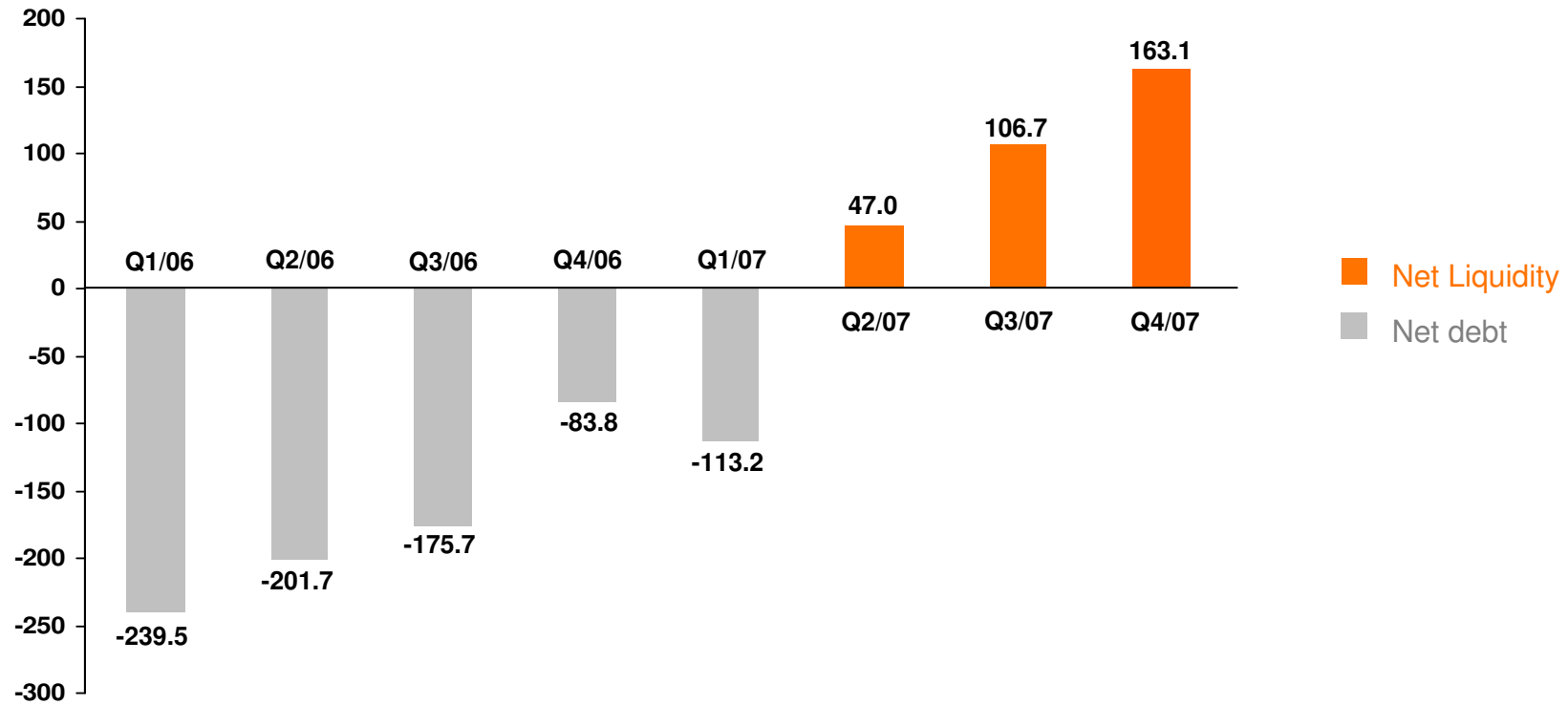
EUR m.	2007	2006	Δ
Orders received	1,335.1	1,186.4	12.5 %
Order backlog (end of period)	528.8	496.5	6.5 %
Sales revenues	1,286.4	1,164.6	10.5 %
EBIT	70.4	16.7	321.6 %
% of sales	5.5	1.4	-
Net cash / net debts (end of period)	163.1	-83.8	-

- EBIT more than quadrupled
- Net cash: improvement of EUR 246.9 m.

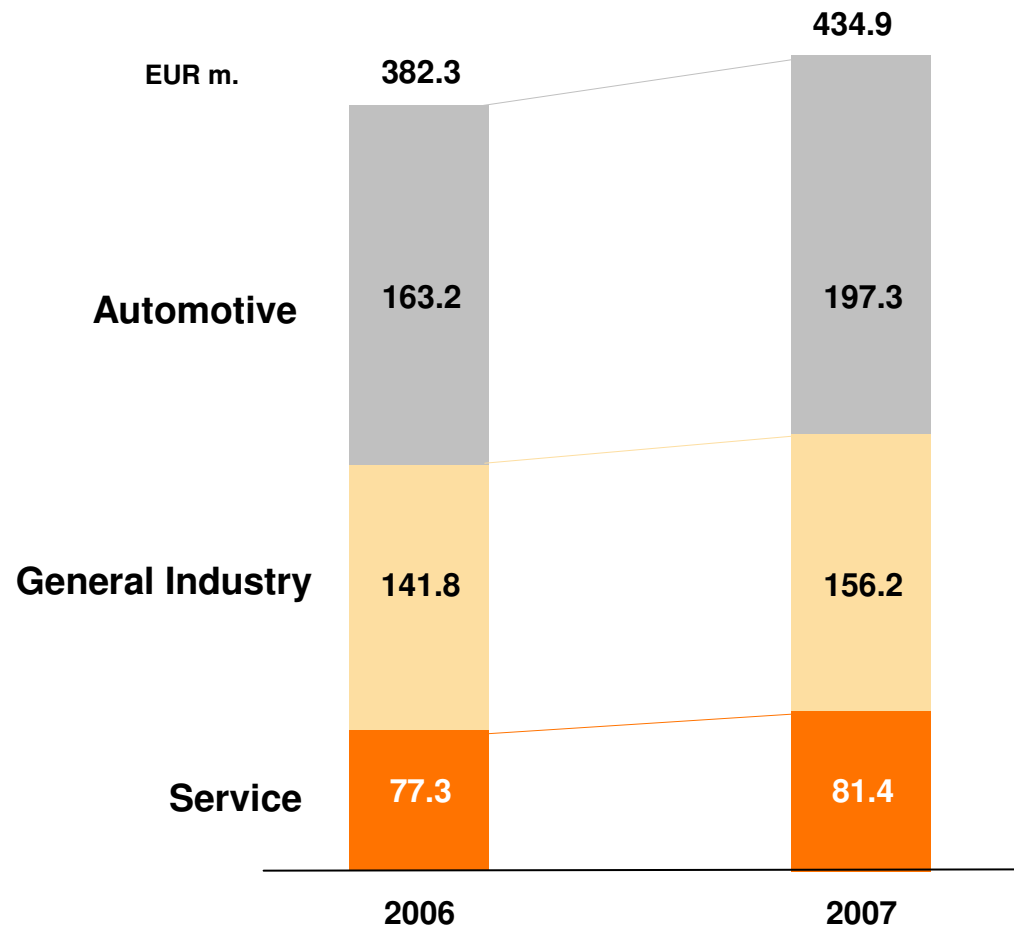


KUKA Group: Further Improvement of Liquidity

EUR m.



Robotics: Orders received - Growth in all three segments



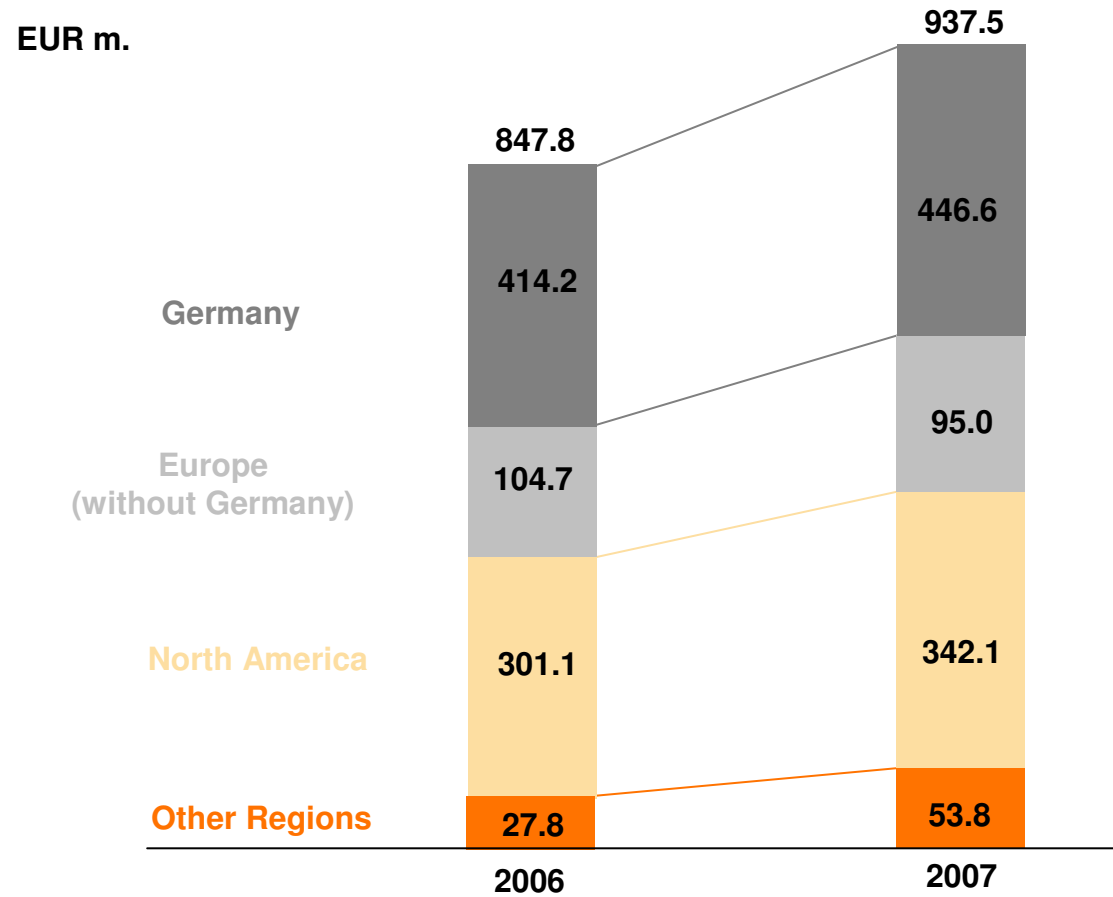
Robotics: Preliminary Figures 2007

EUR m.	2007	2006	Δ
Orders received	434.9	382.3	13.8 %
Order backlog (end of period)	103.9	84.7	22.7 %
Sales revenues	412.9	373.3	10.6 %
EBIT	33.6	22.4	50.0 %
% of sales	8.1	6.0	-
Employees (end of period)	2,023	1,838	10.1 %

- EBIT considerably increased: 50 percent
- All three segments (Automotive, General Industry, Service) grew significantly



Systems: Orders received – Positive Development in North America



Systems: Preliminary Figures 2007

EUR m.	2007	2006	Δ
Orders received	937.5	847.8	10.6 %
Order backlog (end of period)	434.7	419.3	3.7 %
Sales revenues	900.0	832.8	8.1 %
EBIT	37.2	10.0	272.0 %
% of sales	4.1	1.2	-
Employees (end of period)	3,582	3,677	-2.6 %

- EBIT more than tripled
- Considerable improvement of EBIT margin up to 4.1 %



KUKA Group: Guidance 2008

EUR m.		2008	2007
Division Robotics	Sales revenues	+ 10.0 %	+ 10.7 %
Division Systems	Sales revenues	+ 5.0 % *	+ 8.4 %
KUKA Group	EBIT margin (operational)	at least 5.5 %	4.9 %

* incl. elimination KTPO effect



The KUKA share

ISIN DE0006204407

Reuters IWKG DE

Bloomberg IWK GY (Xetra)

Hubertus von Münchhausen

Head of Investor Relations

Phone +49 (821) 797-5325

Fax +49 (821) 797-5213

v.muenchhausen@kuka.com

For more detailed information on KUKA please refer to our web-page at

www.kuka-ag.de > Investor Relations



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